

## Knowing and Operating in Your Sweet Spot

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### Mobilizer Mindset POSITIVE VALUES

- You probably love to share ideas to get other people involved, and you're often inclined to motivate others to take an action or make an important decision.
- Your natural tendencies often lead you to activities that include some form of outreach, expansion, or vision casting. Joy for you comes in the adventure and discovery of all things new.
- You can actually have a lot of fun inspiring others into action. Once enrolled, you can also get a lot of satisfaction as you watch those you've enlisted find their practical role within the vision you cast.
- You probably have more new ideas than most people can keep up with. You seem to be able to see things quickly that others need to think through step by step. Those around you may consider you a fearless pioneer: stirring the pot, leading the charge, casting new visions, blazing new trails, and taking new territory.

• You can get great satisfaction in talking about new concepts and developing new ideas. In both personal and professional circles, you can be a great 'vision generator,' often seeing a positive goal and inspiring others to take action toward it."

### Mobilizer Mindset CHALLENGING TRAITS

- You're probably working on quite a few ideas and have a desire to share them all. Because you can deal with so many new ideas at once, others might get the impression that you're a little fragmented and perhaps frustrating to deal with.
- Staying focused on just one project at a time might seem taxing to you. Although you don't plan to, you often start something new but leave it unfinished because another interest pulls your attention away.
- Even though you might jump from one new project to the next, you can sometimes be perceived as a perfectionist because you get impatient with others if the job they're doing isn't the way you originally envisioned it.
- You may often wish for people to get to the main point they're trying to make, jumping over all the painstaking details, to show you the bottom line.

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